

ANNUAL REPORT 2013



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About the Company Review of results Company Kev events Address from the Chairman of the BOD Address from the Action General Director Market and Business Mode Electricity market development Business model Industry problems Growth market share of other TGO Payment discipline Last mile issues Tariffs growth limitation Priveleged technological connection problem Significant wear of equipment Company in the industry Comparison of Key Performance Indicators with similar Performance of guaranteeing supplier functions Wholesale market Retail market Process of revenue formation Strategy Review Strategic priorities of the Russian electric grid complex Mission and strategy Priority Activity Areas and Development Perspectives Key Performance Indicators **Review of Operational Results Electric Energy Transmission** Reducing electric energy losses Technological connection **Priority Activity Areas and Development Perspectives** Problems of implementation of technological connection Increasing the availability of energy infrastructure Perspective Development Development of an automated system for prediction consumption Future network development schemes Acceptance and performance of guaranteeing supplier Wholesale electricity market

Useful output for 2013

L Development of NMC

Technical Policy

Level of payment on 31.12.2013

Operational and technological management

Innovative Development and Technical Upgrade

Internal and Corporate Governance Corporate governance Management and Control Bodies General Meeting of Shareholders **Board of Directors Management Board General Director Auditing Commission** Internal control Auditor 2013 Corporate Events Calendar Remuneration of Management and Control Bodies Subsidiaries and Affiliates Information Disclosure and Interaction with Shareholders and Investors Policy Internal management Management Structure of JSC IDGC of the North-West Internal Control and Risk Management Securities market and joint-stock capital Joint-Stock Capital Information on Declared Shares Securities **Dividend Policy** Company registrar Sustainable development HR Policy Principles and targets HR Policy Average headcounts in 2009-2013 Structure of the Company employees **Personnel Training and Development** Cooperation with educational institutions Activity with the Company personnel reserve Social policy Sickness precaution and recreation Mass cultural and educational events Aid of retirees Social monetary payments, privileges and compensations Realization of the Non-State Pension Provision Program Development of the social partnership system Comparison of the remuneration growth rate Labor Safety Labor safety improvement Labor Accidents and Professional Disease Incidence Indicators Labor safety expenses Personnel provision with certified protective clothing and shoes Assessment of workplaces Information sharing and training in the occupational safety area Arrangement of employees health safety

Innovative Development

Activities of the Science and Engineering Board

Repair Activities

Production assets management system

Information technology, automation and telecommunications

Financial results and investments

- Financial results analysis

Revenue

Production cost and the cost structure

Cost management in 2013

Business Plan implementation

Financial analysis

Assets and liabilities

Work with accounts receivable

Credit Portfolio and Liquidity

Tariff policy

L Tariffs for technological connection services

Key Financial Indicators IFRS

Accounting Methods and Policy

Investment Activities

- Parameters of Investment Activities

- Trends and Structure of Capital Investments

Long-Term Investment Program

Psycho-physiological accompanying of the personnel activity

Environment Protection

Environmental policy

Priority environmental tasks

Environmental performance indicators

Payments for negative environmental impact

- Environment protection expenses

- Application of Advanced Technologies and Solutions

Company personnel training in the field of ecology

- Energy efficiency enhancement

Energy saving and energy efficiency enhancement activity

Execution of program of energy saving and energy efficiency
enhancement

Execution of energy saving program in 2013

Prevention and liquidation of emergency situations

Increase of Reliability of Electric Energy Supply and Prevention of Emergency Situations

Dynamics of Technological Disturbances

Quality Policy

Responsible Business Practice

- Interaction with service customers

Anti-Corruption Policy

Purchasing Activities

The Company as a responsible taxpayer

Public Relations and Communication with Mass Media

- Communications with Government Authorities and Public Organizations

Social Communications

- Communications with Mass Media

Congress and Exhibition Activities

Reference information

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Glossary